Masters of Management Studies (MMS)

Program Structure: The first semester is combined for all specialisations and one is required to select their specialisation in the 2nd semester itself.

Number of Seats: 120 + 1*(J & K Migrant)

MMS Course Outline:

Semester 1

- 1. Operations Management
- 2. Business Statistics
- 3. Managerial Economics
- 4. Perspective Management
- 5. Effective and Management Communication
- 6. Financial Accounting
- 7. Information technology for Management
- 8. Negotiation and Selling skills

Semester 2

- 1. Marketing Management
- 2. Operations Research
- 3. Financial Management
- 4. Human Resource Management
- 5. Legal Aspects of Business & Taxation
- 6. Business Research Methods
- 7. Analysis of Financial Statements
- 8. Entrepreneurship Management

Summer Training

Students have to undergo a compulsory 2 month summer internship program after the end of First Year to get an experience of the corporate world in their area of interest.

Semester 3

Core Papers

- 1. International Business
- 2. Strategic Management

HR

- 1. HR Planning and Application of Technology in HR
- 2. Labour laws and Implications on Industrial Relations
- 3. Competent Based HRM and Performance Management4. Training and Development
- 5. HR Analytics
- 6. Compensation and Benefits

Marketing

- 1. Sales Management
- 2. Marketing Strategy
- 3. Service Marketing
- 4. Product and Brand Management
- 5. Marketing Analysis
- 6. Consumer Behaviour

Operations

- 1. Operations Analytics
- 2. Supply Chain Management
- 3. Manufacturing Resource Planning and Control
- 4. Materials Management
- 5. Service Operations Management
- 6. Strategic Operations Management

Finance

- 1. Financial Markets and Institutions
- 2. Financial Regulations
- 3. Corporate Valuation & Mergers and Acquisitions
- 4. Securities and Portfolio Management
- 5. Derivatives and Risk Management
- 6. Financial Modelling

Semester 4

- 1. Project Management
- 2. Final Project
- 3. HR (any one)
 - a) OD and Change Management
 - b) Strategic HRM
 - c) Management of Corporate Social Responsibility in organizations
- 4. Marketing (any one)
 - a) Integrated Marketing Communications
 - b) Business to Business Marketing
 - c) International Marketing
 - d) Trends in Marketing
- 5. Operations (any one)
 - a) Operations Applications and Cases
 - b) Strategic Sourcing in Supply Management
 - c) Operations Outsourcing & Offshoring
- 6. Finance (any one)
 - a) Commercial Banking
 - b) Business Analytics
 - c) Venture Capital and Private Equity

For more information:-

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